



## Sage 50 Forecasting & Sage WinForecast Professional Compared

Features	Sage 50 Forecasting	Sage WinForecast
<b>Integration</b> Sage 50 Accounts, Line100, MMS & Excel spreadsheets.	√ + Sage 50 Payroll	✓
<b>Data entry</b> Quick and easy data entry	✓	✓
<b>Multi-currency forecasting</b> Data can be entered in foreign currencies.	✓	✓
<b>Formula additions</b> Develop any report with simple or complex formulas to highlight key information	✓	✓
<b>Explore data</b> click on any figure in any report and you can analyse it in more detail.	✓	✓
<b>Re-forecast</b> Re-forecast based on actual results	✓	✓
<b>Report formatting</b> View reports in different timescales, prioritise your own factors such as gross profit and percentage.	✓	✓
<b>Create unlimited departments</b> A department can contain sub-departments and as many sales and cost sections as you need.	✓	✓
<b>Enter data at weekly, monthly or annual levels</b> Enter data for any period and view at all levels.	✓ weekly/monthly/annual	✓ monthly/annual
<b>Create and explore 'what if?' scenarios</b> Create scenarios to help analyse your business sensitivity.	✓ Advanced	✓
<b>Forecast the effect of taking out loans and HP agreements</b> understand the impact of the repayments on your business.	✓	✓
<b>Complex calculations</b> Complex calculations can be made such as VAT, PAYE, NI, Corporation Tax and Bank Interest.	✓	✓
<b>Automatic calculations</b> VAT, PAYE NI, Corporation Tax and Bank interest is calculated automatically.	✓	✓
<b>Forecast your wage costs on a summary or per-employee basis, automatically calculating PAYE, NI and Pension deductions</b> Accurately forecast your wage costs including Employer's National Insurance and Pension contributions.	✓	✓
<b>Easily create provisions for Bad Debts and Obsolete Stock</b> Ensure that your forecasts take account of customers failing to pay you and stock becoming unusable.	✓	✓
<b>Model the impact of factoring and stock financing</b> Easily work out the impact that factoring and financing schemes could have on your business.	✓	✓
<b>Create multi-year forecasts</b> Covers as many years as you require for your business forecasts (50 years max).	✓	✓

<b>Integrated professional reports</b> Prepare comprehensive Profit & Loss, Funds Flow, Balance Sheet, Year-on-Year and Cash Flow reports	✓	✓
<b>Project your stock purchases, usage and levels, including Bills of Materials</b> Make sure that you manage your stock levels to maximise your available cash.	✓	✓
<b>Compare actual performance against budget</b> Using variance reports, compare your actual performance with your budgets and re-forecast accordingly.	✓	✓
<b>New look &amp; feel user interface</b> The intuitive new look and feel makes creating and navigating forecasts much quicker and easier, which helps to minimise the complications and errors often associated with spreadsheet forecasting.	✓	
<b>13 Period forecasts:</b> Choose from 12 or 13 periods forecasts.	✓	
<b>Immediately assess the impact on your key values, such as gross profit, as you enter your data</b> View changes instantly to the bottom line using the key forecast values within a value pane rather than generating separate reports for comparison purposes.	✓	
<b>Data entry for cash receipts and payments</b> Input figures based on cash receipts and payments and then the software will work out all the VAT calculations for net sales.	✓	
<b>Consolidate forecasts</b> Create individual and combined forecasts for all of your companies or departments.		✓
<b>Graphical output</b> Present your financial forecasts with high-quality graphs. Choose the graph style, and then either print it or save it in Excel or PDF format.	✓	
<b>Drillable graphs</b> Each element of a graph is fully drillable right back down to record level. Updates to record values are instantly reflected in the graph.	✓	
<b>Easy to use</b> Improvements to usability and navigation. The 'Key Forecast Values' pane shows all key forecast information at a glance.	✓	
<b>Seamless integration with Sage 50 Accounts</b> Improvements have been made in linking to Sage 50 Accounts data, speeding up the preparation of your base forecast.	✓	
<b>Central hotlinks management</b> Links to live data in other products (Sage Instant Accounts, Line 100 and MMS, or Microsoft Excel) have been consolidated onto one page for ease of management.	✓	
<b>Multi-user</b>	Optional*	Optional*
<b>SageCover</b>	Optional*	Optional*
<b>Warranty/technical support</b>	45 days	45 days

